



MORGAN-WIGHTMAN
SUPPLY COMPANY
WHOLESALE BUILDING MATERIALS SINCE 1950

June 3, 2005

NACM Gateway Region
1000 Des Peres Road
St Louis, Mo 63131

I have just approved your bill for our annual membership dues & service contract. While I have made this payment many times (25 years?) I thought it would be a good time to let you know what a valuable service the NACM provides for Morgan Wightman and myself.

The Industry Groups that NACM provides its members is a tool that I have taken advantage of during my many years as a Credit Manager. I have changed jobs and industries during my career and have always found a group that I could join and participate in. These groups not only provide a solid foundation for exchange of credit information, they also furnish a great learning source for someone new in that industry. The camaraderie that builds within these groups is invaluable for Credit Managers. I know first hand when I joined the Building Material group 15 years ago what a wonderful source it was for all kinds of information.

Also, the seminars and classes that are conducted on a variety of subjects have helped with my career development. I have notes from many years ago that I refer to today.

Thanks for providing a valuable service to the credit community.

Paul Schrupf
Corporate Credit Manager
Morgan Wightman Supply Co